

We're hiring!

SCG South Africa

Customer Experience Account Manager X 2

We are a UK and SA based Cloud telecoms business covering the entire product set-Hosted Telephony, Connectivity, Mobile, etc.

We are looking for talented sales staff to join our dynamic team selling into the SA market.

Tasks will include:

- ✓ Manage, Retain and Grow revenue in line with SCG's growth targets against an assigned set of accounts.
- ✓ Build and execute a contact strategy and plan for each partner based upon their requirements.
- ✓ Build strong relationships with decision makers across the accounts.
- ✓ Act as a single point of contact for queries or issues and liaise with the relevant internal department to bring them to a swift conclusion.
- ✓ Proactively identify new upsale opportunities across the account base and work with the relevant department(s) to win the business.
- ✓ Develop the skills and knowledge required to sell SCG's full suite of products and services in accordance with end user requirements.

About you:

- ✓ Excellent communication skills.
- ✓ Ability to communicate in a professional manner both written and verbal.
- ✓ Computer literacy with knowledge of Ms Word, Teams, and Excel.
- ✓ Previous experience in Sales would be an advantage.
- ✓ An interest in technology.

We Offer

- ✓ A competitive salary.
- ✓ Full training.
- ✓ Ongoing personal development.
- ✓ A busy, fun working environment.

To apply, send CV to: Ann.Sargent@scgtogether.com

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scgsa.co.za